

Microsoft® Navision Attain®

Benefits:

Microsoft Navision Attain for distribution is an enterprise business solution that gives you a powerful way to satisfy your customers.

It helps you:

- Win customer loyalty by providing better service
- Improve responsiveness to customers
- Reduce costs and offer competitive prices

Distribution

The competition for business today is fiercer and faster than ever before. To keep customers happy, you need to be able to respond to their needs quickly. Microsoft Navision Attain for distribution helps you give your customers what they want, when they want it.

Source No.	Source Document	Item No.	Description	Location Code	Shelf/Bin No.	Quantity	Qty. Cross-Docked	Qty. to Handle	Unit of Measure...	Due Date
101003	Prod. Consumption	1100	Front Wheel	GREEN	F6	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1200	Back Wheel	GREEN	F9	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1300	Chain Assy	GREEN	F8	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1400	Mudguard front	GREEN	A10	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1450	Mudguard back	GREEN	A11	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1500	Lamp	GREEN	A12	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1600	Bell	GREEN	A13	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1700	Brake	GREEN	F11	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1800	Handlebars	GREEN	A15	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1850	Saddle	GREEN	A16	2	0	2	PCS	10/10/01
101003	Prod. Consumption	1900	Frame	GREEN	A17	2	0	2	PCS	10/10/01

Warehouse pick documents show staff where to pull items from inventory. Pick documents may be printed or used interactively through a radio frequency terminal.

To survive in business, you need to keep your customers satisfied. You cannot afford to miss an order because an item is out of stock. You need to know the answers when customers ask questions. Attain makes it easy to get the information you need to provide better customer service and win customer loyalty.

When your business is well organized, it is easier to be responsive to your customers. Attain helps you organize your business to improve planning and keep delivery promises. It lets you focus your resources on responding to your customers' needs.

Both you and your customers benefit from streamlined operations. Reduced operational costs save you time and money, allowing you to offer more competitive prices. Attain helps you trim excess inventory, run your warehouse operations more effectively and work more closely with your vendors.

Contact your Navision Solution Center to learn more about Microsoft Navision Attain. The experts there will show you how you can improve your business processes with this remarkable software system.

"With the distribution functionality in Microsoft Navision Attain, we manage our distribution information much better. Microsoft Navision Attain helps us secure the link between our delivery promises and the actual date of delivery."

*Preben Malthe Jensen
Corporate Service Manager
Jamo a/s, a global supplier of loudspeakers and hi-fi electronics*



Distribution Product Overview

ADCS – Automated Data Capture Systems

- Collect and use accurate, real-time inventory data
- Use radio frequency technology to capture data
- Increase the visibility of accurate inventory data throughout your company

Calendars:

- Specify working and non-working days designated by customers, vendors, locations, company and shipping agents

Cycle Counting:

- Maintain and increase inventory accuracy by verifying inventory record data

Internal Pick/Put-away:

- Pick or put away items without source documents

Item Charges:

- Improve cost control by including the value of additional cost components to the unit cost or unit price (landed costs)

Item Cross-References:

- Identify items by cross-referencing customer codes, internal codes, or vendor codes

Item Substitution:

- Offer customers alternative items when the items are out of stock

Item Tracking:

- Track and trace items with serial numbering and lot tracking

Location Transfers:

- Track the movement of inventory between warehouses
- Get overviews and reports of inventory in transit
- Apply and trace additional costs

Multiple Locations and Responsibility Centers:

- Manage and handle inventory in multiple locations
- Create cost and profit centers
- Manage inventory levels and item costs differently at each warehouse

Nonstock Items:

- Prepare quotes
- Create nonstock item numbers automatically
- Process orders for nonstock items

Order Promising:

- Calculate item availability
- Available-to-promise (ATP) feature for planning
- Capable-to-promise (CTP) feature for "what if?" scenarios

Pricing:

- Specify specific sales/purchase prices and line discounts for individual customers and vendors
- Manage general sales prices and line discounts for groups of customers or all of your customers

Returns Management:

- Handle returned inventory and account for additional costs such as restocking charges
- Credit memos
- Replacement goods
- Returns to vendors
- Account for additional costs
- Partial or combined return of shipments
- Partial or combined return of receipts

Stockkeeping Units:

- Manage items individually per location including:
 - Replenishment methods
 - Safety Stock
 - Costs

Shipping Agents:

- Control distribution by relating shipping agents to services

Warehouse Management (Basic):

- Cross-dock alerts
- Efficient picking methods
- Order and shipment filtering

Warehouse Management Systems:

- Reduce costs through effective warehouse processes:
 - Plan shipments
 - Directed pick and put-away
 - Pick items per order, to stage, or to tote
 - Put items away either into the warehouse or cross-dock to shipping
 - Replenishment of bins based on pre-defined bin quantities

Additional Features:

- Web access to information and data exchange with customers and vendors
- Production of Bill of Materials (BOM) including phantom BOMs
- Blanket orders for organizing long term contracts
- Flexible costing for standard, average, FIFO, LIFO sales

Operating System Requirements:

Microsoft Navision Attain supports graphical 32-bit technology and a genuine client server, multitasking environment.

Client:

- Microsoft® Windows® XP
- Microsoft® Windows® 2000
- Microsoft® Windows NT® (Intel) version 4.0, SP6a
- Microsoft® Windows® 98, Second Edition

Server:

Microsoft Navision Attain Database Server:

- Microsoft® Windows® XP NT® (Intel) version 4.0 SP6a
- IBM AIX version 4.3.3 on IBM pSeries machines (RS/6000)

Microsoft SQL Server:

- Microsoft® SQL Server™ 2000, Service Pack 1 or later

Microsoft Business Solutions

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