

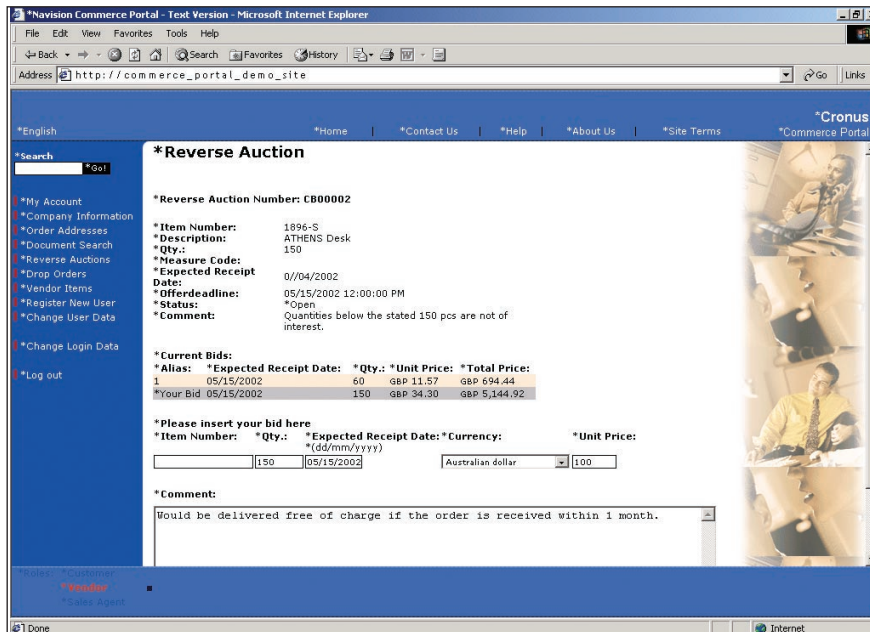
Commerce Portal

The Internet provides a powerful new platform for collaborative commerce. When used correctly, it can strengthen your supply chain relationships and make them more efficient. But most collaborative solutions offered today only list product offerings. They don't take advantage of the Internet's full potential to streamline commercial interactions by giving supply chain partners access to real-time information and self-service functionality.

Benefits:

Great service and quick response times make your customers and vendors happy. Personalized web portals can help you keep them that way. Navision's Commerce Portal leverages Internet technology to streamline interactions with your vendors and customers. It can:

- Improve your responsiveness to vendor and customer demands
- Reduce costs by automating commerce interactions
- Make it convenient for supply chain partners to do business with you



Commerce Portal's Reverse Auction feature automatically accepts the lowest bid, helping you reduce purchasing costs by finding the best prices on items and services.

Commerce Portal is an e-commerce solution from Navision that enables improved service, personalized sales assistance and other forms of collaboration between your company and your supply chain partners. It allows you to create customized web portals that simplify interactions with customers and suppliers, saving everyone in your supply chain time and money while reducing costs and increasing sales.

The direct connection between your Navision back-office solution and Commerce Portal enables you to lower costs by serving your customers and partners more efficiently. Customers, vendors and other partners can manage their accounts online. They can see real-time account information, including orders, shipments, invoices, price lists, product availability, purchasing history and statistics. Orders they place through their portals are entered directly into Navision Attain, and updates made in Navision Attain are published instantly to the Commerce Portal web sites. This automation eliminates data reentry, increases the speed of transactions and helps you handle higher sales volumes.

Commerce Portal can help you increase sales and anticipate needs by using purchasing history to offer cross-sell or up-sell opportunities automatically. Customized, on-line catalogs and targeted special offers help you give your customers and vendors the personalized service that lets them know you value their business.

Contact your local Navision Solution Center to learn more about streamlining customer and vendor interactions with Commerce Portal. To find your local Navision Solution Center, visit us on the Internet at www.navision-us.com.

www.navision-us.com



Commerce Portal Product Overview

Content Management

- Manage and maintain web pages
- Personalize user web sites

Microsoft Commerce Server

- Customize and maintain catalogs
- Monitor user behavior
- Cross-sell products
- Target customers based on preferences and behavior
- Analyze user behavior
- Create reports

Notification Management

- Send event based e-mail
- Send personalized business data by e-mail

Purchase Management

- Maintain contact information
- Maintain product catalogs
- Maintain delivery dates
- Conduct reverse auctions
- Allow drop shipments to customers

Role & Permission Management

- Create and manage roles
- Set permissions

Sales Management

- Set up customers
- Maintain contact information
- Track order cycles
- Allocate to blanket orders
- Extend easy reordering capabilities

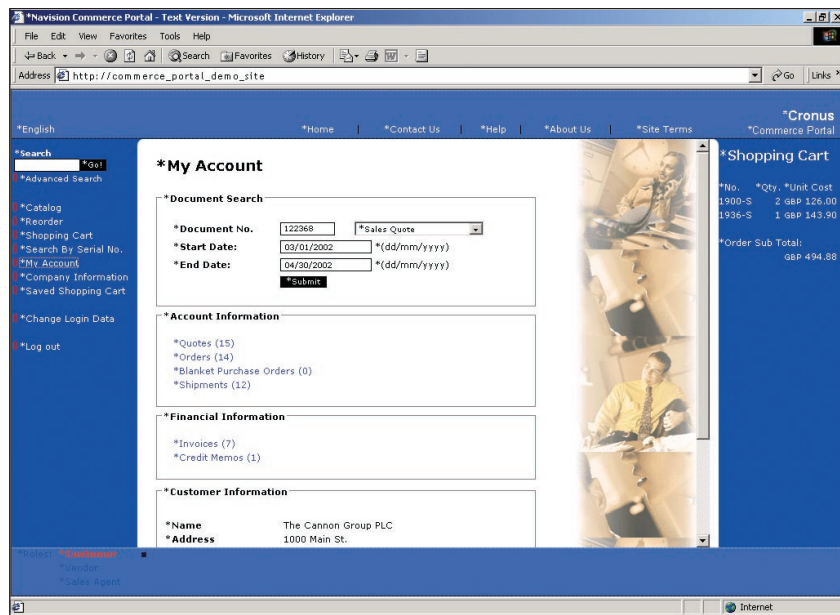
Self-service Management

- Allow users to maintain their own account information
- Conduct advanced document searches
- Conduct advanced catalog searches
- Download catalogs
- Track serial numbers

System Requirements

Server:

- Navision Attain 3.10 or later
- Navision Application Server
- Microsoft® Windows® 2000 Server
- Microsoft® SQL Server 2000
- Microsoft® Commerce Server 2000



Customers, vendors, and other partners can manage their accounts online from their personalized web portals.

Navision US, Inc.

3505 Koger Boulevard, Suite 400
Duluth, Georgia 30096

Toll Free: 800-552-8478 Main Office: 678-226-8300 Web: www.navision-us.com

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